



NEWSLETTER

NOVEMBER 2009

#### WELCOME TO THE NOVEMBER NEWSLETTER – A QUICK EDITORIAL

I know it's quite early to be mentioning Christmas but by the time the next newsletter is out there it will only be a couple of weeks until the big day. There is only 5 weeks left to get all your Christmas shopping done as well as get your orders into Kitchenmaster! This month we have all the regular features along with some industry news on the cleaning equipment and materials sector.

**PRODUCT NEWS:** The new Kitchenmaster planned hygiene chart is now finally in stock. The chart is available to both Kitchenmaster and 'own label' distributors so for those who would like to see a copy please contact [jenna@kitchenmaster-ni.com](mailto:jenna@kitchenmaster-ni.com).

#### EVENTS & EXHIBITIONS:

- Next years ISSA / INTERCLEAN Amsterdam will be taking place on 26<sup>th</sup>-29<sup>th</sup> April 2010. It is one of the industry's biggest shows and is attended by thousands of visitors. Well over 78% of the trade show floor has already been booked by some 350 exhibitors and with six months to go, the show's organisers are very pleased with the registration's progress. A healthy 10% of these are first timers which is very good considering the current economic market.

**UK INDUSTRY NEWS:** As we approach the end of a turbulent 2009 for the UK Cleaning Equipment & Materials industry, Plimsoll has taken a look back at the highs and lows of the last 12 months and a look forward to the threats and opportunities facing the market in 2010. Out of 647 companies some 177 companies in the market are finishing the year in financial difficulty. On the other hand a band of 265 companies improved performance in the Cleaning Equipment & Materials industry despite difficult trading conditions. There are a group of 118 serial loss makers still operating in the market. For the second and even third year running these companies have made a loss. Summing up, the new 2010 edition of the Plimsoll Industry Analysis shows a buffeted market emerging from recession with a third of companies making a loss and one in three companies in financial difficulty. There are going to be big changes in the UK Cleaning Equipment & Materials industry with lots of

takeovers, a number of high profile failures and even the odd surprise or two along the way.

## F.A.Q'S: Regulation in the marketing and supply of chemicals

**Q.1** What is the Globally Harmonised System of Classification and Labelling of Chemicals (GHS)?

**A.1** All over the world there are different laws on how to identify the hazardous properties of chemicals (called 'classification') and how information about these hazards is then passed to users (through labels, and safety data sheets for workers). This can be confusing because the same chemical can have different hazard descriptions in different countries. For example, a chemical could be labelled as 'toxic' in one country, but not in another. The UN brought together experts from different countries to create the Globally Harmonised System of Classification and Labelling of Chemicals (GHS).

**Q.2** What is the Prior Informed Consent Regulation (PIC)?

**A.2** European Regulation (EC) 689/2008 controls the export and import of dangerous chemicals. Commonly known as the Prior Informed Consent (PIC) Regulation, its aim is to share information on dangerous chemicals, including how to store, transport, use and dispose of these chemicals safely.

If you wish to read more about either GHS or PIC please refer to [www.hse.gov.uk/chemicals/index.htm](http://www.hse.gov.uk/chemicals/index.htm)

**Q.3** What is REACH?

**A.3** REACH is a new European Union regulation concerning the Registration, Evaluation, Authorisation and restriction of Chemicals. It came into force on 1st June 2007 and replaces a number of European Directives and Regulations with a single system. It aims to provide:

- A high level of protection of human health and the environment from the use of chemicals.
- To make the people who place chemicals on the market responsible for understanding and managing the risks associated with their use.
- To allow the free movement of substances on the EU market.
- To enhance innovation in and the competitiveness of the EU chemicals industry.
- To promote the use of alternative methods for the assessment of the hazardous properties of substances.

More information about REACH can be viewed on the Kitchenmaster website under Regulatory Compliance [www.kitchenmaster-ni.com](http://www.kitchenmaster-ni.com).

**Q.4** What is Chemical (Hazard Information and Packaging) Regulations (CHIP)

**A.4** CHIP refers to the Chemicals (Hazard Information and Packaging for Supply) Regulations 2009, which came into force on 6 April 2009. These regulations are also known as CHIP 4. CHIP is the law that applies to suppliers of dangerous chemicals. Its purpose is to protect people and the environment from the effects of those chemicals by requiring suppliers to provide information about the dangers and to package them safely.

To learn more about CHIP please refer to the special feature in last month's newsletter or the HSE website [www.hse.gov.uk](http://www.hse.gov.uk)

**AND FINALLY....** Japanese airline 'All Nippon Airways' (ANA) is asking passengers to visit the bathroom before boarding in an attempt to reduce carbon emissions. According to the Daily Telegraph, the airline stated that empty bladders mean lighter passengers, which means lighter aircraft and lower fuel use. Staff will be positioned near the boarding gates in terminals to ask passengers waiting for flights to relieve themselves before boarding the aircraft. ANA has started the policy as a trial but says it may be expanded if successful. It's hoped that the weight saved will lead to a five-tonne reduction in carbon emissions over the month. Flying is the fastest-growing source of carbon dioxide emissions, accounting for more than 600 million tons of the greenhouse gas per year....this is one way to reduce these emissions!