



NEWSLETTER

JANUARY 2010

WELCOME TO THE JANUARY NEWSLETTER – A QUICK EDITORIAL.

Welcome to the first newsletter of 2010! I hope everyone had a good Christmas and a happy New Year. Last year was a hard one and I think there are some tough times ahead of us still but on a positive note Kitchenmaster greatly appreciate all the custom you have given us and look forward to continuing business throughout 2010.

This month we have all the regular features along with a recap on what was available last year and some information on new Seko pumps.

RECAP ON WHAT IS AVAILABLE: Last year we had a number of special features and appendices. These are all still available on the website in each newsletter if you fancy a recap:

- February 2009 – The importance of good hand hygiene
- April 2009 – Ideal products for nursing / care homes
- May 2009 – Swine Flu leaflet
- August 2009 – Results of a CHSA survey looking into current & future expectations of the cleaning & hygiene market
- October 2009 – CHIP Regulations
- November 2009 – PDF copy of new Kitchenmaster planned hygiene chart

The Swine Flu leaflet and planned hygiene chart PDF are available from myself jenna@kitchenmaster-ni.com.

NEW PRODUCTS: Kitchenmaster will be replacing two current Seko dosing units with new updated versions. The DR30 will replace the Twindose 40 warewashing unit and the Drain Doser DN3 will replace the Dosenet for drain dosing. Both these units will be in stock as and when we no longer have any stock of the current range. To read more about the new pumps please refer to appendix 1 at the end of the newsletter.

UPDATE ON REGULATORY / LEGISLATIVE ISSUES: The U.S. Environmental Protection Agency (EPA) has announced plans to establish a "Chemicals of Concern" list and is beginning a process that may lead to regulations requiring significant risk-reduction measures to protect human health and the environment. The EPA sanctions are being undertaken via the agency's authority under the existing Toxic Substances Control Act (TSCA). In addition to phthalates, the chemicals the EPA is addressing are short-chain chlorinated paraffins, polybrominated diphenyl ethers (PBDEs), and

perfluorinated chemicals, including PFOA. These chemicals are used in the manufacture of a wide array of products including adhesives, PVC plastic, some cosmetics and personal care products, and have raised a range of health and environmental concerns.

EVENTS & EXHIBITIONS: This year's ISSA / INTERCLEAN Amsterdam is only 3 months away! It is taking place on 26th-29th April 2010. It is one of the industry's biggest shows and is attended by thousands of visitors.

INDUSTRY NEWS: A survey of 1,000 workers by support-services firm resource GB has revealed that two out of every five (40 percent) of organisations in the UK have had to cut back on cleaning in maintaining their offices because of the recession, according to a new release issued jointly by the British Cleaning Council and Cleaning & Support Services Association. Other findings of the research included:

- Half of all employees who took part in the research admitted to being embarrassed about clients or customers visiting their work premises because of a lack of cleanliness
- 10 percent of those polled described their office toilets as 'filthy'
- 25 percent claimed that their colleagues did not clean up after themselves.

AND FINALLY...The New Economics Foundation released a study that places hospital cleaners above City bankers in terms of their worth to society. The report on the social impacts of six different professions revealed that City workers, advertising executives and tax advisers destroyed financial wealth, while hospital cleaners, childcare workers and staff in the waste-recycling industry all create a positive return to the British economy.

Breaking away from the traditional model that links wages exclusively with the amount of profit produced for employers, the report looked at externalities and the true consequences of economic activities, to quantify the social, environmental and economic value that people's work produces, or in some cases the value that is undermined or destroyed.

Investment bankers' generation of wealth has been offset by the cost and negative impact of the banking crisis on public finance. Meanwhile, hospital cleaners alleviate the human and financial cost of hospital acquired infections and make a significant contribution to the wider social value created by healthcare. The report found that hospital cleaners create more than £10 in value for every £1 they receive in pay, and contrastingly, City bankers destroy £7 of value for every £1 they create.

Commenting on the report, Andrew Large, Chief Executive of the Cleaning & Support Services Association, stated that it is widely accepted that the cleaning industry is a key factor in protecting patients from hospital acquired infections, but these findings demonstrate the additional economic value our industry creates.

APPENDIX 1

DR30 WAREWASHING DOSING UNIT

The image below shows the new DR30 automatic dosing system and this has replaced the current Twindose 40.



The DR30 Max is a two pump dishwasher chemical dispenser incorporating the latest digital electronics and software to provide maximum flexibility in a very easy to use format.

There are a number of special features:

- Easy to use – The DR30 uniquely gives the end user the option to increase or decrease detergent and rinse aid levels
- Reduced installation time – The 16 character digital display will take the installer through an easy to follow set up program, which is implemented by just three buttons
- Rugged – Detergent and rinse aid pumps are housed in a water resistant enclosure. The IP66 polycarbonate enclosure provides protection against water ingress and high temperature environments.
- Flexible – the installer can configure the DR30 to operate on probe, times, speed or cyclic mode at the push of a button, or any combination of these to suit any dishwasher
- Security – Programming the DR30 is protected by a numeric code which can be customised to maintain security
- Data – the number of wash cycles and pump run times can be assessed at the touch of a button.

DRAIN DOSER DN3

It is no longer acceptable to pour harsh chemicals down the drain to clear fat & grease build up or blockages. Drain dosing systems provide accurate automatic dosing of environmentally friendly enzyme based chemicals (such as the Kitchenmaster Drain Digester product) that will prolong the build up of grease, provided they are applied regularly at the appropriate time of day.



The new DN3 (above) will replace the Dosenet. It has a number of special features:

- Flexibility – the unit allows you to set individual times per day, the same set times Mon-Fri, the same set times Mon-Sun, or different times for week days and weekends
- Easy to install – It is recommended that the outlet of the DN3 is connected to the waste pipe after the last discharge point, just ahead of any grease trap
- Rugged – The IP66 enclosure provides protection against water ingress and high temperature environments.
- The DN3 can be supplied with an in line sensor to detect chemical flow, an audible alarm or an output signal to a Building Management System can be activated should the chemical run low.